



Overland Storage and TData Sign Strategic Distribution Agreement

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Data management and data protection expert expands Australian and New Zealand marketplace

LONDON, UK - February 2, 2012 -- [Overland Storage](#) (NASDAQ: OVRL), the trusted global provider of [effortless data management](#) and [data protection solutions](#) across the [data lifecycle](#), today announced a new strategic agreement with TData, a Sydney-based value-added distributor with excellent technical competence in Storage and Networking, to distribute its award-winning storage solutions to the Australian marketplace.

Included in this agreement are the rights to distribute Overland's end-to-end data management and protection solutions, including the SnapServer Network Attached Storage products, SnapSAN, NEO Series Tape Solutions and the REO VTL Series.

"We are delighted to be partnering with Overland Storage to provide their extensive range of data storage solutions through our reseller network in Australia," said TData Director, Jeremy Campbell. "Overland's longstanding reputation for high quality products, backed by strong local warranty support, will strengthen our solution offering for our clients and allow us to expand our reach in the enterprise and data centre space."

Overland Storage will work with TData to drive channel expansion across various vertical markets. With a network of specialist resellers, systems integrators and service providers, TData is able to meet the growing need of SME resellers and customers that are looking for feature rich storage products. TData will place a particular emphasis on the recently launched SnapServer DX Series and the newly enhanced NEO Series tape libraries and autoloaders.

Andy Walsky, VP of Sales, Overland Storage, said: "We are pleased to partner with such an established distributor. TData's expertise delivering professional services along with their long history in data management and protection make them a perfect partner to move forward our business development strategy in the ANZ region."

About TData

Established in 1982, TData is a Storage, Networking and Database distributor specialist offering a solid range of quality products, underpinned by in-depth product knowledge and pre & post sales technical support. TData offers competitive pricing, fast delivery, exceptional support and rapid response times. For more information, visit <http://www.tdata.com.au/>.

About Overland Storage

Overland Storage is a trusted global provider of [effortless data management](#) and [data protection solutions](#) across the data lifecycle. By providing an integrated range of technologies and services for primary, near line, offline, archival and cloud data storage. For more information, visit www.overlandstorage.com.



Press Contact:

Emily Gallagher/Natasha Simmons

Touchdown PR

Tel: +44(0)1252 717040

Email: overland@touchdownpr.com