

Fertility Centers of Illinois Select Overland Storage SnapSAN Solution for Centralized Data Storage and Automated Backup

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SnapSAN Optimizes Data Management and Data Protection for 100% Paperless Medical Offices

SAN DIEGO, CA--(Marketwire - Apr 18, 2012) - Overland Storage (NASDAQ: OVRL), the trusted global provider of effortless data management and data protection solutions across the data lifecycle, today announced that the Fertility Centers of Illinois, one of the nation's largest fertility treatment centers, selected the Overland Storage SnapSAN solution to provide centralized storage and backup for 300 users located in 12 medical offices across Illinois. With the SnapSAN solution, the Fertility Centers are able to automatically back up data to an offsite disaster recovery location while benefitting from increased data access speeds and reduced storage costs.

"In the past few years all of our offices have eliminated paper medical charts, making us 100 percent paperless. With records being accessed electronically, our storage requirements have dramatically increased," said Chris Diamond, information systems manager, Fertility Centers of Illinois. "We chose the SnapSAN solution from Overland Storage because it allows us to centrally store and manage all of our data on one device. In addition, we utilize the built-in replication to synchronize data to our offsite location for redundancy and disaster recovery."

Faced with increasing storage demands, the Fertility Centers of Illinois needed a cost effective, disk-based solution that would enable them to provide continual data access while automating data backup to ensure redundancy. The SnapSAN is specifically designed for businesses with growing storage needs and limited resources to manage an end-to-end storage strategy. Featuring automated capacity expansion, the solution enables policy-based storage volume growth to occur in a "just-in-time" manner without IT intervention, eliminating guesswork and over-provisioning. Overland's SnapSAN scales effortlessly to over 190TBs and is a cost effective solution for businesses with virtualized server environments or storage consolidation requirements.

"For medical professionals, keeping data secure and accessible is not only important, it's the law," said Joe Disher, product solutions manager for Overland Storage. "With automated capacity expansion, simplified storage management and disaster recovery features, the SnapSAN is an ideal solution for organizations with increasing data growth and limited IT budgets."

About Overland Storage

Overland Storage is the trusted global provider of <u>effortless data management</u> and <u>data protection solutions</u> across the data lifecycle. By providing an integrated range of technologies and services for primary, nearline, offline, archival and cloud data storage, Overland makes it easy and cost effective to manage different tiers of information over time. Overland <u>SnapServer, SnapSAN</u>, <u>NEO Series</u> and <u>REO Series</u> solutions are available through a select network of <u>value added resellers</u> and system integrators. For more information, visit http://www.overlandstorage.com/.

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