



Overland Storage Expands its European Channel Footprint with NexStor

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Data management and data protection provider expands European channel reach for its SnapServer DX Series

LONDON--(BUSINESS WIRE)--May. 15, 2012-- [Overland Storage](#) (NASDAQ:OVRL) today announced a strategic agreement with NexStor, a UK based data systems integrator specialising in storage solutions for clients across the FTSE 500, NHS primary care trusts, UK universities and investment banks. Under this agreement, NexStor will resell Overland's entire end-to-end data management and protection solutions with a particular emphasis on the disk based SnapServer DX Series, which was launched in October 2011.

Mike Tonks at NexStor, said: "We are excited to provide Overland's solutions to our clients. In particular, the SnapServer DX Series provides a scalable storage solution for the SMB market. With the product being so easy to install and use, it's also the perfect solution for departments and branches within bigger organisations. This enables our customers to effortlessly scale whilst ensuring maximum data protection."

Andy Walsky, VP EMEA sales, Overland Storage, said: "Our goal is to continue to expand Overland's footprint across Europe. To do this we need experienced channel partners. With NexStor's expertise in data storage and data management solutions, as well as a growing client base, they are uniquely positioned to help us to drive channel growth across numerous vertical markets."

About Overland Storage

Overland Storage is a trusted global provider of effortless data management and data protection solutions across the data lifecycle by providing an integrated range of technologies and services for primary, nearline, offline, archival, and cloud data storage. For more information, visit www.overlandstorage.com.

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