



## Overland Storage(R) Reshapes Tape Automation Landscape With New NEO XL-Series Tape Libraries

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### High-Density, Scalable NEO XL-Series Joins Completely Refreshed Portfolio of Tape Automation Solutions That Reduce Cost of Ownership and Offer Superior Investment Protection

SAN DIEGO, CA -- (Marketwired) -- 10/15/14 -- Overland Storage, Inc. (NASDAQ: OVRL), a trusted global provider of unified data management and data protection solutions across the data lifecycle, today announced the availability of its new **NEO® XL-Series** family of automated tape libraries, combining flexibility, density, high-performance and best value for backup, archive and disaster recovery. With a scalable design that provides up to 3.5PB of data storage capacity with up to 8.6TB per hour data transfer rate performance, [NEO XL-Series](#) is the newest member of Overland's award-winning NEO family of tape libraries designed for midrange and enterprise businesses facing rapid data growth and the challenges associated with long-term data storage.

For businesses with rapidly changing IT environments, the scalable design of the new NEO XL-Series of tape libraries allows them to grow into, not out of, their long-term backup and archive storage solution. Users can significantly increase their data storage capability without the time, disruption and administrative expense associated with reconfiguring the network settings or backup process. The NEO XL-Series starts with 90TB of data storage capacity, and provides the ability to increase that storage capacity up to 3.5PB by effortlessly adding additional NEO XL-Series modules. Similarly, when business needs change, scaled NEO XL-Series modules can easily be de-coupled and re-deployed throughout the data center as needed.

"Today's businesses are experiencing hyper-growth in their corporate data, which in turn dramatically increases the cost of managing their storage," said Nilesh Patel, Vice President of Product Management and Product Marketing at Overland Storage. "Recent innovations in density, high-performance data transfer rates, and end-to-end data management software make tape infrastructure an integral part of today's backup and long-term retention solutions. With six times better transfer rate performance and 64% more density per rack unit compared to the nearest competitors in its class, NEO XL establishes a new, unmatched watermark of value compared to any other competitive options in the industry."

The 6u form-factor NEO XL-Series is now available in two configurations, utilizing both LTO5 and LTO6 tape drive technologies, and scales up to 560 slots and 42 tape drives. The NEOxl 60 supports up to three drives with capacity ranging from 90TB to 375TB, and data transfer rates from 504 GB/hour to 4.3TB/hour. The NEOxl 80 supports up to six drives with capacity ranging from 120TB to 500TB, and data transfer rates from 504 GB/hour to 8.6TB/hour. A NEOxl Expansion unit that supports 80 slots/6 drives is also available.

#### **NEO XL-Series Key Features:**

- **Flexible Growth as Storage Needs Change:** The scalable design of the NEO XL-Series allows customization of backup and archive solutions by starting out as a 6u, 60-slot, single-drive library and scaling up to 560 slots and 42 tape drives. The seamless design of NEO XL libraries allows customers to add both data cartridges and tape drives as needs grow, instead of requiring a choice between capacity and performance.
- **Significant Reduction in Time to Backup Large Amounts of Data:** With capacities ranging from 90TB to 3.5PB, NEO XL-Series libraries are ideal for a wide-range of data storage applications. Delivering lightning-fast data throughput capabilities at speeds ranging from 504GB per hour to 8.6TB per hour, the NEO XL-Series tape libraries can significantly reduce backup and archive time, as well as shorten the time to restore data.
- **Operational Simplicity & Infrastructure Efficiency:** Taking advantage of NEO XL-Series enterprise-class manageability allows IT administrators to easily configure, manage and administer the data backup and archive process, while utilizing NEO XL's native partitioning capability enables secure multi-application access to each NEO XL tape library for the optimum in data storage efficiency. Packing up to 83TB of storage capacity into each unit of rack space, NEO XL-Series tape libraries minimize the use of valuable datacenter rack and floor space, reduce power and cooling requirements, and reduce hardware costs.

#### **Price and Availability**

The NEO XL-Series libraries (NEOxl 60 and NEOxl 80) are immediately available from Overland Storage authorized reseller partners in a wide range of configurations designed to meet individual long-term data storage requirements. Pricing starts at \$12,599 MSRP. All NEO XL-Series tape libraries are covered by a standard one-year, next business day onsite warranty.

#### **About Overland Storage**

Overland Storage (NASDAQ: OVRL), is a trusted global provider of unified data management and data protection solutions across the data lifecycle. The Company delivers one of the most extensive and complementary product portfolios and service offerings in the industry. By providing an integrated range of technologies and services for primary, nearline, offline, and archival data storage, Overland Storage and Tandberg Data, a wholly-owned subsidiary of Overland, make it easy and cost-effective to manage different tiers of information over the data lifecycle, whether distributed data is across the hall or across the globe. Overland Storage recently announced its proposed merger with Sphere 3D Corporation (NASDAQ: ANY) and (TSX VENTURE: ANY). This alliance is intended to bring together next generation technologies for virtualization and cloud

coupled with end-to-end scalable storage offerings designed to allow them to address the larger and growing virtualization and cloud markets. Overland Storage and Tandberg Data solutions are available through a select network of value-added resellers and system integrators. For more information, visit [www.overlandstorage.com](http://www.overlandstorage.com) or [www.tandbergdata.com](http://www.tandbergdata.com).

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