Sphere 3D's Overland Storage SnapServer NAS and MOBOTIX Selected by BeIP to Deliver Integrated Video Surveillance Solution to Resellers in France

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Tightly-integrated solution simplifies direct-to-disk video surveillance implementation with best-in-class NAS and high-res video camera technologies to deliver simplified installation and scalability

SAN JOSE, Calif., June 02, 2016 (GLOBE NEWSWIRE) -- Sphere 3D Corp. (NASDAQ:ANY), a containerization, virtualization and data management solutions provider, today announced that its SnapServer® Network Attached Storage (NAS) products from its Overland Storage subsidiary are being bundled with MOBOTIX's high resolution video cameras by French specialist IT distributor, BeIP. A long-time distributor of both Overland Storage and MOBOTIX products, BeIP is offering the attractively-priced bundle to address the burgeoning French video surveillance market.

The SnapServer enterprise NAS family, integrated with the MOBOTIX video management software and MxRemotePreview software, allows customers to set up and manage MOBOTIX IP cameras with any local or remote SnapServer device that is connected to their video surveillance network, allowing rapid response to security or surveillance issues, regardless of location. BeIP is currently offering customers not only a competitive price for the product combination, but also a three year satisfaction guarantee, emphasizing the quality and reliability of the solution.

"Networked storage is increasingly becoming the primary architecture of choice for the direct-to-disk video surveillance. However deploying, configuring and operating these solutions can be a hurdle for end clients that are not fully versed in the integration of video surveillance with data storage, and aren't aware of solutions like ours," explains Graham Paterson senior vice president of EMEA at Sphere 3D. "We have had a successful technology partnership with MOBOTIX for several years, enabling us to jointly develop software and hardware solutions that are seamlessly integrated and meet the requirements of the end-user community. We are excited to enable partners like BeIP to offer these video surveillance solutions to the market."

Added Paterson, "BeIP is a unique distributor partner for Sphere 3D in France. Not only is the company very experienced in surveillance, it also chooses only the best products available, like bundling MOBOTIX and SnapServer. In this way, BeIP is guaranteed to deliver excellent, long-term value for customers."

"The affordable pricing and decentralized architectures of both the SnapServer XSD / XSR, and the MOBOTIX video security systems allows us to pursue and support a wide range of different applications: from just a few IP cameras linked via the Internet to large scale surveillance applications involving hundreds of cameras under centralized control," said Rémy Millescamps, business development director at BeIP. "Also, since no additional third-party software is required, we can deploy the integrated SnapServer and MOBOTIX bundle quickly and with minimal on-site testing, as the integrated solution has already been qualified by Overland Storage and MOBOTIX."

Additional Information

- To learn more about the MOBOTIX Overland Storage SnapServer video surveillance offering please see our whitepaper http://bit.ly/1WxsFvx.
- MOBOTIX is showcasing the integrated video surveillance solution at their Executive Briefing Center located at D-67722 Langmeil near Kaiserslautern, Deutschland.

About BeIP

BeIP is a specialist distributor of network and security infrastructure products headquartered in Paris, France. With a network of reseller partners and integrators active in Europe and Africa, BeIP offers a broad portfolio of technologies along with the most relevant market brands. It enhances that offering by providing its partners with a full range of support, services, and tools for every stage of a project, whether commercial, marketing or technical. For more information, visit www.be-ip.com

About MOBOTIX AG

System Manufacturer of Professional VMS and Smart IP Cameras. MOBOTIX is a software company with its own IP camera products, all made in Germany. In 2005, MOBOTIX launched its first professional video management system which is still being used in thousands of installations around the globe. These even include high-security applications like prisons, airports or soccer stadiums because MOBOTIX systems have no restrictions in terms of number of users or cameras. The professional VMS and the video analysis are parts of the system offering and free of charge without any license fees. In addition, software updates are free via download and transform every MOBOTIX product into a future-proof investment with one of the highest returns on investment. For more information, visit www.mobotix.com.

About Sphere 3D

Sphere 3D Corp. (NASDAQ:ANY) delivers industry renowned data management, and desktop and application virtualization solutions via hybrid Cloud, Cloud and on-premise implementations through its global reseller network. Sphere 3D, along with its wholly-owned subsidiaries Overland Storage and Tandberg Data, has a strong portfolio of brands including Glassware 2.0™, SnapCLOUD™, SnapScale®, SnapServer®, SnapSync™, V3, RDX®, and NEO®. For more information, visit www.sphere3d.com. Follow us on Twitter @Sphere3D, @overlandstorage, and @tandbergdata.

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