



SAP Selects Overland's DLTape Libraries for Storage and Backup Needs in Scandinavia

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SAN DIEGO--(BUSINESS WIRE)--June 24, 1999--Overland Data Inc. (Nasdaq/NMS: OVRL), a technology leader in data storage and backup products, announced today that SAP, one of the world's leading vendors of database and ERP tools, has selected DLTape(1) automated libraries from Overland Data for its network backup and storage needs in Scandinavia.

Overland libraries have been installed in SAP's sales and consulting offices in Copenhagen, Denmark and Stockholm, Sweden. A total of four libraries -- a LibraryXpress(TM) (LXB) 7110 and two fifteen-cartridge LXS(TM) units back up data from a variety of NT(1) and UNIX servers and Oracle databases containing SAP systems information. The process is executed and managed automatically using storage management software from Legato.

Prior to this arrangement SAP was using a DLTape drive that came with a Compaq ProLiant(1) machine. As the network expanded beyond 300GB, this system could no longer handle the demands and capacity requirements. "We looked at Overland and StorageTek solutions," said Christian Hasselbalch of SAP's network systems operation in Denmark. "We were particularly impressed with the way the Overland unit worked with the Legato software."

The systems perform a daily incremental backup of 5-10 GB. In addition to the daily backup, a weekly 400 GB backup is done for the system and a full backup of 1.67 TB is performed on a monthly basis.

"We had very high expectations of the Overland solution," added Hasselbalch. "It had to be reliable and stable and I am pleased to say it has performed with no real problems at all. Automation has been a major benefit for us, we can now leave the system to run unattended backup without having to manually switch tapes."

SAP is currently considering expanding the number of Overland units in its network to include offices throughout the Nordic region and also to upgrade the unit in the Denmark office to a 50-tape capacity.

About SAP

SAP, the world's largest enterprise software company, provides companies of all sizes with business solutions that deliver a better return on information. SAP products and services integrate an organization from financials and human resources to manufacturing and sales and distribution. This integration enables companies to optimize supply chains, strengthen customer relationships and make more accurate management decisions. Founded in 1972, SAP today leverages a global network of people, processes and products to assure customer success. SAP is listed on several exchanges including the Frankfurt stock exchange and NYSE under the symbol SAP.

About Overland

Overland is a global supplier of storage automation solutions and related technologies designed to meet and surpass the critical requirements of high-availability network computing environments, from entry level to the enterprise. The Company is a recognized leader in technology innovation for such achievements as the award-winning DLT LibraryXpress SmartScale Storage(TM) architecture that establishes new standards for intelligent automated storage and scalability, and the patented (No. 5,815,514) Variable Rate Randomizer (VR2(TM)) data encoding technology that can significantly increase the capacity and throughput of linear tape formats. Overland has also earned a worldwide reputation for unmatched product quality and innovative warranty programs such as the Guaranteed Up Time Service (GUTS(TM)) Program that dramatically reduce the total cost of ownership. The Company's award-winning products meet the critical needs of end users, distributors and OEMs in industries worldwide.

(1) DLTape is a registered trademark of Quantum Corp. All others are trademarks or trade names of their respective owners.

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CONTACT: Overland Data (PRODUCT INFORMATION)
Steve Richardson, VP of Marketing
Email: srichardson@overlanddata.com
Nick Charles (Europe)
Email: ncharles@overlanddata.com
619/571-5555
World Wide Web: <http://www.overlanddata.com>
or
INVESTOR RELATIONS
Scott McClendon, President & CEO

Email: smcclendon@overlanddata.com

Vernon LoForti, CFO

Email: vloforti@overlanddata.com

or

JPR Communications (AGENCY (US))

Judy Smith, 818/386-0403

Email: jprcommun@aol.com

Home Page: <http://www.jprcom.com>

or

Strategic Alliance International (AGENCY (UK))

Paul Shlackman/Alan King, 01 494 43 44 34

Email: pshlackman@sai.co.uk

aking@sai.co.uk