



## Overland Wins Editors' Choice in Imaging Magazine for Its LoaderXpress DLT Autoloader; Second Win in Three Months

October 12, 1998

SAN DIEGO--(BUSINESS WIRE)--Oct. 12, 1998--In the October, 1998 issue of Imaging Magazine, Overland Data, Inc. (Nasdaq/NMS:OVRL), a technology leader in data storage and backup products, was awarded its second Editors' Choice for the LoaderXpress(TM) DLT\* autoloader. This editorial award closely follows the company's win over four competitive products for Editors' Choice in the August 17th issue of Computer Reseller News.

In the Imaging Magazine Test Drive article, entitled, "Top-of-Line DLT Autoloader," Lowell Rapaport, Technical Editor, noted, "For unattended backups of hundreds of gigabytes, you're going to need an autoloader or library. The LoaderXpress LXL710 is the top-of-the-line DLTape\* autoloader from Overland. List priced at \$11,000, the LXL710 contains one DLT7000 tape drive and up to ten DLT tapes. Total capacity is 350 GB uncompressed."

After testing the LoaderXpress on a 166 MHz Pentium PC running Windows 4.0 (with all three NT service packs) and Seagate's Backupexec\* software, Rapaport wrote, "I particularly liked the ruggedness of the LoaderXpress. Of all peripherals, backup devices have to be tough enough to withstand office disasters. The LoaderXpress is not lightweight. It has a heavy steel case. The robotics lock into place when the unit is not operating. In a disaster, you can move the LoaderXpress to a new site and recreate your network."

"I always look for ways products can be improved, but there's nothing I would change about this autoloader. It is a solid and straightforward backup tool. It lacks nothing and has no superfluous features," Rapaport concluded.

While Imaging Magazine is the second award for the LoaderXpress, Overland's LibraryXpress(TM) DLT library, has won seven prestigious awards since its introduction eighteen months ago.

LoaderXpress, an affordable desktop automated DLT solution that makes loading single tapes a thing of the past, delivers native storage capacity that permits the average PC server to be backed up for up to two months without any operator intervention at a price point that is close to standalone DLT subsystems. The LoaderXpress is available in three models to address the capacity and performance needs of the full range of workgroup, departmental and small enterprise computing environments for systems from 15 gigabytes up to 100 gigabytes. LoaderXpress unit pricing starts at only \$4,995, \$1,000 less than competitive products, (making it the first to break the \$5,000 barrier for DLT automation).

Overland is a global supplier of storage automation solutions and related technologies designed to meet and surpass the critical requirements of high-availability network computing environments, from entry level to the enterprise. The Company is a recognized leader in technology innovation for such achievements as the award-winning DLT LibraryXpress SmartScale Storage(TM) architecture that establishes new standards for intelligent automated storage and scalability, and the patented (No. 5,815,514) Variable Rate Randomizer (VR2(TM)) data encoding technology that can significantly increase the capacity and throughput of linear tape formats. Overland has also earned a worldwide reputation for unmatched product quality and innovative warranty programs such as the recently announced Guaranteed Up Time Service (GUTS(TM)) Program that dramatically reduce the total cost of ownership. The Company's award-winning products meet the critical needs of end users, distributors and OEMs in industries worldwide.

### Note to Editors:

- \* DLT is a claimed trademark of Quantum Corp. worldwide.
- \* DLTape is a trademark of Quantum Corp. worldwide.
- \* All others are trademarks or tradenames of entities other than Overland.

Except for the factual statements made herein, the information contained in this press release consists of forward looking statements that involve risks and uncertainties. The Company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include unexpected shortages of critical components, rescheduling or cancellation of customer orders, the timing and market acceptance of new product introductions by the Company and its competitors, and general competition and price pressures in the marketplace. Reference is also made to other factors set forth in the Company's filings with the Securities and Exchange Commission including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the Company's Form 10-K for the most recently completed fiscal year.

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