



## **Overland Data LibraryXpress Certified Under Computer Associates SANITI Initiative; CA's ARCserveIT Lowers Total Cost of Ownership for Overland Customers**

November 29, 1999

SAN DIEGO--(BUSINESS WIRE)--Nov. 29, 1999--Overland Data Inc. (NASDAQ:OVRL), a technology leader in data storage and backup products, today announced that its award-winning LibraryXpress(TM) scalable DLT(TM) tape library has been certified by Computer Associates International Inc. (CA) for Storage Area Network (SAN) operation with CA's ARCserveIT Enterprise Library Option (ELO) software as part of CA's SAN Integrated Technology Initiative (SANITI).

Overland's LXB7210, a dual-drive scalable library utilizing DLT7000 technology, was certified for operation under ARCserveIT Enterprise Library Option v6.6x for Windows NT. The configuration was tested running with Siemens servers, QLogic Fibre Channel host adapters and Brocade's Silkorm 2400 Fibre Channel switch.

The certification by CA as part of SANITI is the latest step in Overland's own SAN initiative and enables customers to upgrade to the benefits of Storage Area Network technology while maintaining their investment in existing backup and data management software platforms.

"Certification of the LibraryXpress for ARCserve provides another tremendous benefit by addressing the total cost of ownership issues that are frequently cited as a primary benefit of SAN technology," said Steve Richardson, Vice President of Marketing at Overland. "CA's SANITI allows devices controlled by ARCserveIT to be managed as part of CA's Unicenter TNG Framework. The SAN-enabled Unicenter TNG Framework can identify and manage conventional and SAN-related storage resources such as Fibre Channel hubs, switches, bridges, volumes and tape libraries, making Unicenter TNG the only fully integrated management solution covering a broad range of network performance, status, software distribution, storage resources and other functions for the heterogeneous enterprise.

"This certification by Computer Associates is another important benchmark in expanding the third-party support for Overland technology on Storage Area Networks," said Richardson. "The ability to manage any network or SAN resource from a single console under Unicenter TNG, allowing customers to derive the management cost benefits of the SAN architecture, makes the combination of ARCserveIT and LibraryXpress the ideal SAN tape library solution."

"CA is pleased to partner with Overland and announce the certification of its SAN solution with ARCserveIT," said Michael LaTorraca, CA Vice President, Development Partner Programs. CA's SANITI initiative provides the company with both the enabling fibre channel backup and restore technology, and the SAN management element that our mutual clients need for their Storage Area Networks."

Overland's LibraryXpress has set a new standard in expandable, modular DLT libraries. The revolutionary SmartScale Storage(R) design lets you start with a Base Module (LXB) of 200 to 350 GB native capacity, then add a Global Control Module (LXG) which functions as a single control point among multiple modules, containing 16 cartridges. Using this modular expandability of Base and Capacity Modules (LXC) the LibraryXpress can be scaled up to a maximum configuration with 4.8 TB native capacity.

### About Overland

Overland is a global supplier of storage automation solutions and related technologies designed to meet and surpass the critical requirements of high-availability network computing environments, from entry level to the enterprise. The Company is a recognized leader in technology innovation for such achievements as the award-winning DLT LibraryXpress(TM) SmartScale Storage architecture (patent #5,285,333) that establishes new standards for intelligent automated storage and scalability. Overland pioneered the scalable library concept with the introduction of the LibraryXpress, and the modular scalability of this innovative design has been embraced by more than 15,000 users worldwide, making the LibraryXpress not only the most versatile tape library platform available today, but also one of the most successful. Overland's patented (#5,815,514) Variable Rate Randomizer (VR2) data encoding technology that can significantly increase the capacity and throughput of linear tape formats. Overland has also earned a worldwide reputation for unmatched product quality and innovative warranty programs such as the Guaranteed Up Time Service (GUTS(TM)) Program that dramatically reduce the total cost of ownership. The Company's award-winning products meet the critical needs of end users, distributors and OEMs in industries worldwide.

Except for the factual statements made herein, the information contained in this news release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current prospects, as well as words such as "believe," "intends," "expects," "plans," "anticipates," and variations thereof, identify forward-looking statements, but their absence does not mean that a statement is not forward-looking. Such forward-looking statements are not guarantees of performance, and the Company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include unexpected shortages of critical components, rescheduling or cancellation of customer orders, loss of a major customer, the timing and market acceptance of new product introductions by the Company and its competitors, general competition and price pressures in the marketplace, and the Company's ability to control costs and expenses. Reference is also made to other factors set forth in the Company's filings with the Securities and Exchange Commission including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the Company's Form 10-K for the most recently completed fiscal year. These forward-looking statements speak only as of the date of this release, and the Company undertakes no obligation to publicly update any forward-looking statements to reflect new information, events or circumstances after the date of this release.

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