Vodafone Airtouch Selects Overland for Automated Storage Solutions

May 22, 2000

SAN DIEGO--(BUSINESS WIRE)--May 22, 2000--Overland Data Inc. (Nasdaq:OVRL), a technology leader in tape backup products, today announced that Vodafone Airtouch International has selected Overland scalable automated storage solutions for its international divisions in Newbury, Berkshire and central London, U.K.

Vodafone chose Overland's MinilibraryXpress(TM) at the recommendation of data backup and storage specialists NCE Computer Group, and soon found that the Overland unit would not only suit their immediate requirements but also continue to meet their future automated storage needs.

"We were in urgent need of unattended backup," said Doug Price, MIS manager of Vodafone Airtouch in the U.K. "The single backup device we were using could no longer cope with the volume of data that had to be backed up overnight. We wanted a system that automated the process."

Overland's MinilibraryXpress provides the performance and reliability of Overland's award-winning robotics design with a breakthrough in price/performance.

Designed to meet the needs of organizations with servers or networks of servers with disk capacity in the range of 50 to 200 GB, MinilibraryXpress provides an affordable dual-drive-ready solution for customers who need performance beyond single-drive loaders, but do not require the scalability of a more expensive DLTtape library.

"We were very impressed with the performance of the Overland library," said Price. "The unit is ideally suited to our requirements and with NCE's help we have successfully implemented a device that can cater for our immediate and future data storage demands. In addition to a product that perfectly suits our needs, the service and support we received made it a very easy and straightforward process."

About Vodafone Airtouch

Based in Newbury, Berkshire, Vodafone Airtouch is the world's largest mobile communications company, with over 35.5 million customers and operations in 24 countries across 5 continents.

About NCE

NCE Computer Group (Europe) Ltd. specializes in providing tailor-made data storage packages incorporating all of the ingredients required to offer the user "peace of mind" when addressing their data backup and storage issues.

With accreditation from all of the major manufacturers and software vendors, and various service offerings including implementation, training and full on-site support for our solutions, NCE can manage the entire storage domain enabling IT personnel to channel their efforts into the more business critical applications.

About Overland

Overland Data Inc. (Nasdaq:OVRL) is a global supplier of innovative data storage and storage automation solutions for computer networks. The company's award-winning DLT LibraryXpress(TM) SmartScale Storage(R) architecture has set new standards for intelligent automated storage and scalability and established Overland as a leader in the mid-range tape storage market.

Today, Overland is broadening its product line and technology offerings to address additional segments of the storage market, including the entry-level small-business market, as well as the higher-end enterprise environment.

Overland's patented Variable Rate Randomizer (VR2(TM)) data encoding technology, capable of substantially increasing the capacity and throughput of linear tape formats, is being applied by the company to Travan tape drives, and has been licensed to Seagate Technology, Tandberg Data and Imation Corp. for inclusion in next-generation tape drives.

Overland products, acclaimed for their quality and reliability, are sold worldwide through leading OEMs, including Compaq, IBM, Fujitsu Siemens Computers and Groupe Bull, commercial distributors such as Ingram Micro, Tech Data Corp. and Bell Microproducts, as well as storage integrators and value-added resellers.

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