



## **Tecmar Unveils New High Capacity WangDAT 9400 With Next Generation DDS-4 Tape Drives; Also Increases Reliability of Entire Family of WangDAT Drives**

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LONGMONT, Colo.--(BUSINESS WIRE)--June 19, 2000--Tecmar Inc., an Overland Data company (Nasdaq:OVRL), today enhanced its WangDAT(R) line of 4mm DAT drives with the introduction of its first DDS-4 product, providing 67% higher capacity and double the data rate performance of DDS-3 products.

Based on the industry-standard DDS-4 format, the WangDAT 9400 delivers 20 GB of native capacity on a single DAT cartridge while boosting data rate performance to 2.75 MB per second. Built-in hardware data compression can double native capacity and performance specifications.

Tecmar continues its commitment to provide reliable next generation DDS products, and has improved its existing WangDAT family of drives with new state-of-the-art technology. All drives feature a 60% increase in MTBF (mean time between failures), a new three-year warranty and free technical support. In addition, all Tecmar WangDAT drives are now priced 11% lower than previous MSRPs.

Designed for midrange to large departmental and application server environments, the WangDAT 9400 drive provides a simple upgrade for existing DAT users. The drive is backward read and write compatible with WangDAT DDS-1, DDS-2 and DDS-3 tape drives, and utilizes an Ultra2 Wide SCSI, LVD interface. Additionally, all major operating system and backup software is supported, including market-leading products from Legato, Veritas and Computer Associates.

"DDS-4 is the next step in enhancing the performance, capacity and value of the DDS platform," said Michael Vaughn, Senior Product Marketing Manager at Tecmar. "DDS is a proven technology that has kept up with the growing demands for data, and DDS-4 is a natural path to meeting our customers' needs for capacity. DDS is still one of the best solutions for the capacity, performance and value requirements for departmental and network server backup applications."

The WangDAT 9400 continues Tecmar's reputation for high-reliability DAT solutions, with improved read-write heads, 10 MB buffer and built-in self activated head cleaner with LED notification when cleaning is required. The DDS-4 from Tecmar also has the internal head-tape interface chamber sealed to eliminate dust contamination. These design improvements and enhancements increase the drive's reliability over previous generation drives.

Tecmar is offering the WangDAT 9400 DDS-4 drives (as well as the DDS-2 and DDS-3) as internal units or external subsystems. The WangDAT TS 9400 internal drive has an MSRP starting at \$1,145 and will be available in early July 2000.

### About Tecmar

Tecmar, an Overland Data company, is a developer and manufacturer of entry-level, high-performance tape storage solutions designed specifically for workstation and networking environments. Its primary product lines include tape drives, tape backup solutions (tape drives bundled with software) and tape media.

Tecmar products are sold worldwide to OEMs, distributors and value added resellers and include Ditto Max Professional, Tecmar Travan NS (Network Series) drives, Office Backup, WangDAT(R) (Digital Audio Tape) tape drives and QualityTape, a comprehensive line of Ditto Max, 4mm and Travan media.

Except for the factual statements made herein, the information contained in this press release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current prospects, as well as words such as "believe," "intends," "expects," "plans," "anticipates," and variations thereof, identify forward-looking statements, but their absence does not mean that a statement is not forward-looking. Such forward-looking statements are not guarantees of performance, and the Company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include unexpected shortages of critical components, rescheduling or cancellation of customer orders, loss of a major customer, the timing and market acceptance of new product introductions by the Company and its competitors, general competition and price pressures in the marketplace, and the Company's ability to control costs and expenses. Reference is also made to other factors set forth in the Company's filings with the Securities and Exchange Commission including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the Company's Form 10-K for the most recently completed fiscal year. These forward-looking statements speak only as of the date of this release, and the Company undertakes no obligation to publicly update any forward-looking statements to reflect new information, events or circumstances after the date of this release.

### CONTACT: Tecmar

858/571-5555  
Steve Richardson (product information)  
srichardson@overlanddata.com  
Scott McClendon (investors)  
smcclendon@overlanddata.com  
Vernon LoForti (investors)  
vloforti@overlanddata.com  
<http://www.tecmar.com>

or

JPR Communications  
Judy Smith, 818/386-0403  
jprcommun@aol.com  
<http://www.jprcom.com>