

Overland Shipments of Award-Winning DLT LibraryXpress Tape Libraries Exceed 30,000

August 15, 2000

SAN DIEGO--(BUSINESS WIRE)--Aug. 15, 2000--Overland Data, Inc. (NASDAQ:OVRL), a technology leader in tape backup products, announced it has now shipped more than 30,000 DLT LibraryXpress(TM) automated tape libraries.

"The LibraryXpress products combine high reliability, tremendous scalability, investment protection and ease of use. This, coupled with the almost universal software compatibility, has enabled Overland to win 24 major editorial awards and fueled this tremendous success," said Steve Richardson, Vice President of Marketing at Overland.

Adding to the strong performance of the LibraryXpress have been a number of recent significant achievements, including signing distribution agreements with GE Access, serving the Benelux countries and Southern Europe, and Bell Microproducts Canada. In addition, the LibraryXpress was the first DLTtape(a) library to be approved for Windows 2000, and the first to bear the "Designed for Microsoft Windows 2000" logo. Overland also continues its strong relationship with Compaq (NYSE: CPQ) as an OEM supplier for entry-level and departmental secondary automated storage products.

Overland President and CEO Scott McClendon noted that Overland has strategically evolved its business and product mix to focus on unbeatable automated storage solutions from entry-level to enterprise solutions. "The architectural approach taken in the LibraryXpress product line, with its scalable and reliable design, has resulted in storage solutions that not only have won editorial awards, but have received exceptional worldwide acceptance by users, Overland reseller partners and the most discriminating OEMs," said McClendon.

All LibraryXpress products are backed by the company's innovative Guaranteed Up Time Service (GUTS(TM)) warranty program guaranteeing 99% uptime performance and 100% data recovery, the only guarantee of its kind in the industry.

About Overland

Overland Data, Inc. (NASDAQ: OVRL) is a global supplier of innovative data storage and storage automation solutions for computer networks. The Company's award-winning DLT LibraryXpress(TM) SmartScale Storage(R) architecture has set new standards for intelligent automated storage and scalability and established Overland as a leader in the mid-range tape storage market. Today, Overland is broadening its product line and technology offerings to address additional segments of the storage market, including the entry-level small-business market, as well as the higher-end enterprise environment. Overland's patented Variable Rate Randomizer (VR2(TM)) data encoding technology, capable of substantially increasing the capacity and throughput of linear tape formats, is being applied by the Company to Travan tape drives, and has been licensed to Seagate Technology, Tandberg Data, Imation Corp. and StorageTek. Overland products, acclaimed for their quality and reliability, are sold worldwide through leading OEMs, including Compaq, IBM, Fujitsu Siemens Computers and Groupe Bull, commercial distributors such as Ingram Micro, Tech Data Corp. and Bell Microproducts, as well as storage integrators and value-added resellers.

(a) DLTtape is a trademark of Quantum Corp.

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