



## Remote and Mobile Users Get Connected With Overland's AIT LibraryPro

September 18, 2000

SAN DIEGO--(BUSINESS WIRE)--Sept. 18, 2000--Overland Data Inc. (Nasdaq:OVRL), a technology leader in tape backup products, today announced that AIT(a) LibraryPro(TM) automated tape library has been certified for use with Connected's TLM new Internet-based eSupport services and software, which delivers PC application and system self-healing, PC migration, asset discovery, disaster recovery and backup for enterprises of all sizes.

For companies that depend on desktop PCs or that have a growing army of mobile and remote workers, protecting corporate data, keeping PCs operating, and minimizing help desk burden is ensured and simplified with Connected TLM. Available as an Internet service, or deployed in a company's data center, TLM utilizes Overland's AIT LibraryPro to efficiently store this data.

Steve Richardson, Overland's vice president of marketing, stated: "The need to protect corporate data in any location is always a major concern. Connected TLM and the AIT LibraryPro together form an excellent solution that utilizes the power of the Internet to capture this data regularly so that it is available to be restored in real time, anywhere."

By combining its award-winning data protection technology with new system repair capabilities such as complete hardware and software asset discovery, instant remote diagnosis and self-healing, Connected TLM enables IT departments and help desks to easily manage onsite or remotely located PCs.

Connected TLM leverages the Internet to automate PC support, a task that, until now, depended on manual policies and procedures. Connected's eSupport technology is designed to silently and securely capture all PC information on a regular basis and efficiently send it to a central server, enabling any file, application or system to be automatically retrieved or repaired.

The AIT LibraryPro, the first scalable AIT library, can be scaled from one to nine modules for a maximum configuration of 8.55 terabytes native capacity (up to 22.2 TB with compression) and throughput of 388 gigabytes per hour (up to 1.0 TB/hr. with compression) using Sony AIT-2 drives.

LibraryPro allows customers to scale the capacity and performance in modular increments for a customized solution to precisely match their specific storage needs, and combines the company's ultra-reliable Mainframe Class Distributed Robotics Architecture technology with the inherent advantages of Sony's AIT technology.

Along with the unmatched scalability of the LibraryPro, Overland adds simplified media management with a tape cartridge magazine design to facilitate bulk cartridge installation and storage as well as a convenient mail slot for individual tape insertion into the library.

### About Connected

Connected provides eSupport solutions for PCs, including application healing, migration, disaster recovery and backup. Connected's solutions are designed to reduce the total cost and burden associated with supporting PCs because its advanced technology is designed to enable quick and easy replication of a working system.

Connected's solutions have garnered numerous industry awards including PC Magazine's "Editor's Choice" and "Best of 1999"; InfoWorld's "Hot Product," "Best of Test Center," and "Hot Companies"; CNET's "Buy It"; PC Computing's "4 Star Award"; and Upside's "Hot 100." Connected is based in Natick, Mass. For more information visit [www.connected.com](http://www.connected.com) or call 800/353-3078.

### About Overland

Overland Data is a global supplier of innovative data storage and storage automation solutions for computer networks. The company's award-winning DLT LibraryXpress(TM) SmartScale Storage(R) architecture has set the standard for intelligent automated storage and scalability, and established Overland as a leader in the mid-range tape storage market.

Today, Overland is broadening its product line and technology offerings to address additional segments of the storage market, including the entry-level small-business market, as well as the higher-end enterprise environment.

Overland's patented Variable Rate Randomizer (VR2(TM)) data encoding technology, capable of substantially increasing the capacity and throughput of linear tape formats, is being applied by the company to its entry-level tape drive offerings. It has also been licensed to Imation Corp., Seagate Technology, StorageTek and Tandberg Data.

Overland products, acclaimed for their quality and reliability, are sold worldwide through leading OEMs, including Compaq, Fujitsu Siemens Computers, Groupe Bull, IBM and NCR commercial distributors such as Bell Microproducts, Ingram Micro and Tech Data Corp., as well as storage integrators and value-added resellers.

Except for the factual statements made herein, the information contained in this news release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current prospects, as well as words such as "believe," "intends," "expects," "plans," "anticipates" and variations thereof, identify forward-looking statements, but their absence does not mean that a statement is not forward-looking. Such forward-looking statements are not guarantees of performance, and the company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include unexpected

shortages of critical components, rescheduling or cancellation of customer orders, loss of a major customer, the timing and market acceptance of new product introductions by the company and its competitors, general competition and price pressures in the marketplace, and the company's ability to control costs and expenses. Reference is also made to other factors set forth in the company's filings with the Securities and Exchange Commission including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the company's Form 10-K for the most recently completed fiscal year. These forward-looking statements speak only as of the date of this release, and the company undertakes no obligation to publicly update any forward-looking statements to reflect new information, events or circumstances after the date of this release.

(a) Advanced Intelligent Tape is a trademark of Sony Electronics.

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