



Overland Dramatically Increases Capacity and Performance With New Super DLT Automation Products

November 20, 2000

SAN DIEGO--(BUSINESS WIRE)--Nov. 20, 2000--Overland Data Inc. (Nasdaq:OVRL), a technology leader in tape backup products, today introduced two powerful new Super DLTape(a) automation solutions.

The SDLT LoaderXpress(R) and the SDLT MinilibraryXpress(TM), Overland's first products to incorporate Quantum's SDLT tape technology, doubles the capacity and performance of Overland's reliable, field-proven LoaderXpress and MinilibraryXpress.

Overland's SDLT LoaderXpress is an affordable desktop automated solution for workgroup, departmental and small enterprise environments. By adding SDLT drives to the LoaderXpress, the first product to deliver enterprise tape automation for the price of a standalone drive, Overland is able to offer an automation platform with native capacity of up to 110 gigabytes per cartridge, and data rate performance of up to 11 MB (22 MB/sec with compression). This powerful new product provides 1.1 TB of capacity in an automated SDLT solution that makes loading single tapes a thing of the past.

With the boost in capacity SDLT provides, the SDLT LoaderXpress enables network servers to be backed up for more than two months without any operator intervention. Despite its entry-level price, the SDLT LoaderXpress delivers many of the same benefits as Overland's award-winning LibraryXpress(TM), such as a convenient cartridge magazine design to simplify media loading and storage, and the field-proven reliability of Overland's mainframe-class robotics technology.

The SDLT MinilibraryXpress provides the performance and reliability of Overland's award-winning robotics design with a breakthrough in price/performance. This powerful product now offers 79 GB/hour native throughput with dual drive performance, and 1.65 TB of native capacity in an affordable dual-drive-ready solution. It is well suited for price-conscious customers who need performance beyond single-drive loaders, but do not require the scalability of a more expensive tape library.

The SDLT MinilibraryXpress is also an ideal solution for unattended backup and restore operations. Its proven mainframe-class robotics ensure reliability and confidence for critical data storage management. It is available in desktop or rackmount models, with 1 or 2 tape drives and a removable 15-cartridge tape magazine.

"Overland is taking full advantage of the performance and capacity boost of SDLT in these two products, the first of our full line to be available with SDLT," said Overland Vice President of Marketing Steve Richardson. "The proven power and reliability of the DLT format combined with Overland's quality reputation in robotics provide an extremely attractive product group for automated tape storage."

The impressive performance and capacity of these new Overland products reflects a combination of Quantum's innovative Super DLT technology and Overland's industry-leading expertise in tape automation products. As Overland enhances its existing products with Super DLT drives, it will also implement an upgrade program for current Overland DLT customers.

Overland DLTape products are backed by the company's innovative Guaranteed Up Time Service (GUTS(TM)) warranty program, guaranteeing 99% uptime performance and 100% data recovery, the only guarantee of its kind in the industry.

About Overland

Overland Data Inc. (Nasdaq:OVRL) is a global supplier of innovative data storage and storage automation solutions for computer networks. The company's award-winning DLT LibraryXpress(TM) SmartScale Storage(R) architecture has set the standard for intelligent automated storage and scalability, and established Overland as a leader in the mid-range tape storage market. Today, Overland is broadening its product line and technology offerings to address additional segments of the storage market, including the entry-level small-business market, as well as the higher-end enterprise environment. Overland's patented Variable Rate Randomizer (VR2(TM)) data encoding technology, capable of substantially increasing the capacity and throughput of linear tape formats, is being applied by the company to its entry-level tape drive offerings. It has also been licensed to Imation Corp., Seagate Technology, StorageTek and Tandberg Data. Overland products, acclaimed for their quality and reliability, are sold worldwide through leading OEMs, including Compaq, Fujitsu Siemens Computers, Groupe Bull, IBM and NCR commercial distributors such as Bell Microproducts, Ingram Micro and Tech Data Corp., as well as storage integrators and value-added resellers.

(a) Super DLTape is a trademark of Quantum Corp. worldwide.

Except for the factual statements made herein, the information contained in this news release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current prospects, as well as words such as "believe," "intends," "expects," "plans," "anticipates," and variations thereof, identify forward-looking statements, but their absence does not mean that a statement is not forward-looking. Such forward-looking statements are not guarantees of performance, and the company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include unexpected shortages of critical components, rescheduling or cancellation of customer orders, loss of a major customer, the timing and market acceptance of new product, introductions by the company and its competitors, general competition and price pressures in the marketplace, and the company's ability to control costs and expenses. Reference is also made to other factors set forth in the company's filings with the Securities and Exchange Commission, including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the company's Form 10-K for the most recently completed fiscal year. These forward-looking statements speak only as of the date of this release, and the company undertakes no obligation to publicly update

any forward-looking statements to reflect new information, events or circumstances after the date of this release.

--30--slk/la* rj/la

CONTACT: Overland Data Inc., San Diego

Steve Richardson, 858/571-5555 (Product Information)

srichardson@overlanddata.com

Scott McClendon, 858/571-5555 (Investor Relations)

smcclendon@overlanddata.com

Vernon LoForti, 858/571-5555

vloforti@overlanddata.com

Homepage: <http://www.overlanddata.com>

or

JPR Communications, Encino, Calif.

Judy Smith, 818/386-0403

judys@jprcom.com

Home Page: <http://www.jprcom.com>