



## **Overland's Automated Storage Solutions Now Available With Backward-Read Compatible Super DLTtape Drives**

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SAN DIEGO--(BUSINESS WIRE)--March 12, 2001--Overland Data Inc. (Nasdaq:OVRL), a technology leader in automated tape backup products, announced immediate availability of a line of automated tape backup products that incorporate backward-read compatible Super DLTtape(TM) drives.

"Overland has been at the forefront of innovation in DLTtape automation. We enjoyed a three-month time-to-market advantage, shipping non-backward-read compatible Super DLTtape technology, and we will be the first to ship backward-read compatible Super DLTtape automation solutions," said Steve Richardson, vice president of marketing, Overland Data.

"Super DLTtape technology will allow Overland to continue building on our record of high-value, scalable storage automation solutions that help our customers meet the challenges of operating in storage-intensive LAN and Storage Area Network environments."

"Super DLTtape drives, coupled with Overland's expertise in automation products, offer an extraordinary storage solution for customers in a variety of business environments," said William Boles vice president, marketing, Quantum DLTtape Group (NYSE:DSS). "Super DLTtape products extend Quantum's long tradition for excellence in performance, reliability and protection of customer investments in DLTtape technology."

Overland DLTtape products are backed by the company's innovative Guaranteed Up Time Service (GUTS(TM)) warranty program guaranteeing 99% uptime performance and 100% data recovery, the only guarantee of its kind in the industry.

### About Quantum Super DLTtape

The SDLT 220 tape drive operates at capacity of 110 GB and a transfer rate of 11MB/sec (native uncompressed), with future generations leading up to more than one terabyte of storage capacity and a 100 MB/sec data transfer rate per data cartridge. Like previous generations of DLTtape drives, Super DLTtape technology supports all major systems and platforms, including UNIX, Linux, Netware, Windows NT, Windows 2000 and Mac OS. All major Independent Software Vendors (ISVs) support the entire Quantum DLTtape line. Find out more about Super DLTtape at [www.dlftape.com/super](http://www.dlftape.com/super).

### About Quantum

Quantum Corp., founded in 1980, is a leader in data protection, meeting enterprise customer needs through storage solutions and services. The company's DLT and Storage Systems Group (NYSE:DSS) is the world's largest supplier of DLTtape(TM) automation systems, providing a range of leading tape libraries from the workgroup to the data center and such related services as data protection consulting and storage network integration support.

Quantum is a member of the Open Storage Networking (OSN) Initiative, which is dedicated to providing standards-based, integrated solutions and services that make storage area networks (SANs) open and easier to use, including in combination with network attached storage (NAS).

As the world's leading supplier of DLTtape drives, Quantum has established DLTtape as the industry-standard platform and a leader in data protection for mid-range servers. Recently, Quantum began shipping the first drives in its next-generation Super DLTtape(TM) product family. Super DLTtape, which is scalable up to a terabyte and backward-read compatible with DLT 4000, 7000 and 8000 tape drives, will further extend Quantum's leading tape technology in the enterprise market.

Quantum is also a leader in the market for workgroup-class NAS appliances through its wholly owned subsidiary, Snap Appliances Inc.

Quantum DSS sales for the fiscal year ended March 31, 2000, were \$1.4 billion. Quantum Corp., 500 McCarthy Blvd., Milpitas, Calif. 95035, 408/894-4000, [www.quantum.com](http://www.quantum.com).

### About Overland

Overland Data Inc. (Nasdaq:OVRL) is a global supplier of innovative data storage and storage automation solutions for computer networks. The company's award-winning DLT LibraryXpress(TM) SmartScale Storage(R) architecture has set the standard for intelligent automated storage and scalability and established Overland as a leader in the mid-range tape storage market.

Today, Overland is broadening its product line and technology offerings to address additional segments of the storage market, including the entry-level small-business market, as well as the higher-end enterprise environment. Overland's patented Variable Rate Randomizer (VR2(TM)) data encoding technology, capable of substantially increasing the capacity and throughput of linear tape formats, is being applied by the company to its entry-level tape drive offerings. It has also been licensed to Imation Corp., Seagate Technology, StorageTek and Tandberg Data.

Overland products, acclaimed for their quality and reliability, are sold worldwide through leading OEMs, including Compaq, Fujitsu Siemens Computers, Groupe Bull, IBM and NCR commercial distributors such as Bell Microproducts, Ingram Micro and Tech Data Corp., as well as storage integrators and value-added resellers.

Except for the factual statements made herein, the information contained in this news release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current prospects, as well as words such as "believe," "intends," "expects," "plans," "anticipates" and variations thereof, identify forward-looking statements, but their absence

does not mean that a statement is not forward looking. Such forward-looking statements are not guarantees of performance, and the company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include unexpected shortages of critical components; rescheduling or cancellation of customer orders; loss of a major customer; the timing and market acceptance of new product introductions by the company and its competitors; general competition and price pressures in the marketplace; and the company's ability to control costs and expenses. Reference is also made to other factors set forth in the company's filings with the Securities and Exchange Commission including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the company's Form 10-K for the most recently completed fiscal year. These forward-looking statements speak only as of the date of this release, and the company undertakes no obligation to publicly update any forward-looking statements to reflect new information, events or circumstances after the date of this release.

Note to Editors: DLTape and Super DLT are trademarks of Quantum Corp.

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