



Overland Delivers SAN Backup for Ingram Micro's Bundled SAN Solutions

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SAN DIEGO--(BUSINESS WIRE)--Aug. 2, 2001--Overland Data, Inc. (NASDAQ:OVRL) announced today that its automated tape backup products are now available as part of a complete Storage Area Network (SAN) solution offered by Ingram Micro (NYSE:IM).

Ingram Micro, the largest global wholesale provider of technology products and supply chain management, has bundled SAN hardware with specialized services to deliver a scalable solution including components and accessories ranging from backup software and fibre channel bridges and switch and DLT tape library under one part number. Leading global storage vendors Veritas and QLogic also support Ingram Micro's new bundled SAN Solution.

VAR customers who choose the SAN bundle receive support from a trained sales and technical support team, help desk, customized marketing programs and promotions, and access to a dedicated Web site with valuable industry information and selling tools.

"Ingram Micro's SAN bundle provides an easy point of entry for customers interested in expanding their businesses with high-end storage products," said Lori Snow, vice president, product management and general manager, technical products division, Ingram Micro U.S. "Our VAR customers rely upon us to provide them with the right mix of products and solutions, training and support to be successful in this high-growth market."

"We are pleased to have been selected as the supplier of choice for Ingram Micro's bundled SAN solutions," said Chet Baffa, vice-president of sales for Overland. "Overland has consistently been first to develop features and benefits to serve the high-end storage market, such as the native 2 Gigabit Fibre Channel SAN tape library, the LibraryXpress(TM) Neo Series(TM), and this SAN bundling option is further evidence of our technology leadership. The value of this solution is that it helps customers resolve two of their biggest concerns when migrating to a SAN -- now they have the assurance of certified interoperability plus total solutions support."

About Ingram Micro Inc.

Ingram Micro Inc. is the largest global wholesale provider of technology products and supply chain management services. The company operates in 36 countries with sales of \$30.7 billion for the fiscal year 2000. Ingram Micro's global regions provide the distribution of technology products and services, marketing development and supply chain management services to more than 175,000 technology solution providers and 1,700 manufacturers. The company is focused on maximizing shareowner value and achieving customer satisfaction through innovation in the IT supply chain. Visit www.ingrammicro.com/corp.

About Overland

Overland Data, Inc. (NASDAQ:OVRL) is a global supplier of innovative data storage and storage automation solutions for computer networks. The Company's reputation for delivering high availability products, as well as its award-winning SmartScale Storage(R) architecture which set the standard for intelligent automated storage and scalability, has established Overland as a leader in the mid-range tape automation market. Overland sells its products worldwide through leading OEMs, commercial distributors, storage integrators and value-added resellers.

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