Overland Data Introduces New, Feature-Enhanced AIT-1 Autoloader for Workgroups; Lowest Cost per Gigabyte/Highest Feature Functionality In Autoloader Industry

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SAN DIEGO--(BUSINESS WIRE)--Sept. 10, 2001--Overland Data, Inc. (NASDAQ: OVRL), the market leader in mid-range tape automation solutions, has announced the availability of its Advanced Intelligent Tape(TM)(AIT) LoaderXpress autoloader using Sony's new enhanced-performance AIT-1 (SDX-400C) tape drives.

With AIT technology backed by Sony, a globally recognized leader in the tape storage market, the AIT LoaderXpress provides an excellent migration step to an automated solution with a technology that has enhanced reliability. The new AIT-1 is now 33% faster than its predecessor and is better suited to a wide range of applications, including image/multimedia, real-time data acquisition and transportable storage.

The LoaderXpress is the industry's first autoloader to incorporate the following feature set, which makes the LoaderXpress ideal for high-volume applications, at no additional charge:

- Bar code reader

- A true mail slot (enables cartridge addition/removal without interrupting system)

- Support of optional Web TLC(TM) (remote management)

- "Field upgradeable" to two drives

- A removable magazine for bulk loading/unloading of cartridges

- Large four-line interactive display with 20 characters per line

Aimed at workgroups in the cost-sensitive end of the tape storage market, the LoaderXpress brings 665 GB native capacity and 14.4 GB/hr speed to every application. It also comes with 19 data cartridge slots and one AIT-1 drive -- which may be easily upgraded to two drives. It is available in both rack-mount and tabletop versions.

"The LoaderXpress is a real win-win for all of our channel partners and end-users," said Max Bosetti, Overland Data's marketing development manager. "Now our VARs can introduce a unique feature set at no additional cost -- this combination is simply not available in competitive autoloaders."

"The new value-line AIT-1 offers higher capacity and improved performance at a competitive price, enabling vendors like Overland to continue developing affordable products for the low-end tape automation market without compromising reliability or quality," said John Woelbern, director of tape streamer OEM marketing for Sony Electronics' Core Technology Solutions Company.

About Overland

Overland Data, Inc. (NASDAQ: OVRL) is a global supplier of innovative data storage and storage automation solutions for computer networks. The Company's reputation for delivering high availability products, as well as its award-winning SmartScale Storage(R) architecture which set the standard for intelligent automated storage and scalability, has established Overland as a leader in the mid-range tape automation market. Overland sells its products worldwide through leading OEMs, commercial distributors, storage integrators and value-added resellers.

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