Overland Data Brings InfiniBand to Tape Market

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SAN DIEGO, Mar 28, 2002 (BUSINESS WIRE) --

Storage Industry Leader to Leverage Shared I/O Technology From InfiniCon Systems; First to Introduce InfiniBand to Tape Automation Market

Overland Data Inc.(R) (Nasdaq:OVRL), a market leader in enterprise and mid-range tape automation solutions, today announced it has formed a strategic alliance with InfiniCon Systems to collaborate on InfiniBand-based solutions for Overland's Neo series tape libraries.

The companies have agreed initially to begin interoperability testing of Overland's LXN2000 and LX4000 Neo series libraries with InfiniCon's ISIS(TM) shared input/output (I/O) system. InfiniCon's ISIS architecture will permit Overland's tape automation systems -- operating in fibre-channel based storage environments -- to be seamlessly accessed by servers enabled with InfiniBand(TM), an emerging high-speed interconnect standard for data centers.

"We're ahead of the curve on this one," said Bob Scroop, vice president and general manager, Storage Resource Business Unit, Overland Data. "Working with InfiniCon will help make it possible to more quickly and cost-effectively integrate InfiniBand technology into our tape libraries in preparation for tomorrow's highly scalable, highly manageable data centers based on InfiniBand."

Storage is viewed as a market primed to embrace the performance benefits of the InfiniBand architecture, which can provide the high-throughput and low latency interconnect essential for accessing and retrieving business-critical data under today's information workload.

"Our relationship with Overland points to the very practical value that InfiniCon's shared I/O architecture brings to vendors and enterprise customers alike," stated InfiniCon Vice President of Sales and Marketing Bill King. "Because ISIS makes it easy for InfiniBand servers to co-exist with existing networks and applications, users of Overland's Neo tape series can implement higher performance backup/recovery solutions, through a data center infrastructure that is significantly simpler to manage."

        About Overland

Overland Data Inc. (Nasdaq:OVRL) is a global supplier of innovative data storage and storage automation solutions for computer networks. The company's reputation for delivering high availability products, as well as its award-winning SmartScale Storage(R) architecture, which set the standard for intelligent automated storage and scalability, has established Overland as a leader in the mid-range tape automation market. Overland sells its products worldwide through leading OEMs, commercial distributors, storage integrators and value-added resellers.

        About InfiniCon Systems Inc.

InfiniCon Systems Inc. is a premier developer of shared I/O subsystems. The company's products are designed to reduce complexity, improve manageability and lower total cost of ownership by allowing InfiniBand-capable servers access to Fibre Channel, Ethernet and server-to-server communication via an intelligent, high availability shared I/O subsystem. InfiniCon Systems is headquartered in King of Prussia, Pa. The company is a member of the InfiniBand Trade Association, DAT Collaborative, Direct Access File System (DAFS) Collaborative and the Storage Network Industry Association. Additional information is available at the company's Web site, www.infiniconsys.com.

Except for the factual statements made herein, the information contained in this news release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current or future prospects, as well as words such as "believe," "intends," "expects," "plans," "anticipates" and variations thereof, identify forward-looking statements, but their absence does not mean that a statement is not forward looking. Such forward-looking statements are not guarantees of performance and the company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include economic conditions and technology spending levels, unexpected shortages of critical components, rescheduling or cancellation of customer orders, loss of a major customer, the timing and market acceptance of new product introductions by the company and its competitors, general competition and price pressures in the marketplace and the company's ability to control costs and expenses. Reference is also made to other factors set forth in the company's filings with the Securities and Exchange Commission, including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the company's Form 10-K for the most recently completed fiscal year. These forward-looking statements speak only as of the date of this release and the company undertakes no obligation to publicly update any forward-looking statements to reflect new information, events or circumstances after the date of this release.

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