



Overland Data Announces Support for IBM Tivoli Storage Manager; Users Now Have More Tape Library Options, Mutual Product Support

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SAN DIEGO, Apr 9, 2002 (BUSINESS WIRE) -- Overland Data Inc. (NASDAQ:OVRL), a market leader in enterprise and mid-range tape automation solutions, today announced that IBM (NYSE:IBM) has certified Overland's comprehensive set of data storage devices for the latest release of IBM Tivoli Storage Manager, IBM's industry-leading centralized data protection solution.

Customers now have an additional source for automated tape libraries, further supporting diverse IT requirements and budgets with the latest tape technology.

"IBM's certification of Overland products reaffirms our position as a leader in data storage devices. Certification by IBM also underscores the need for flexible solutions that meet a wide range of storage management requirements," said Darin Richins, vice president of marketing for Overland. "We are very impressed with the delivery of the latest features of IBM Tivoli Storage Manager and its ability to conveniently make a duplicate copy of a backup tape. Overland intends to work closely with IBM to ensure that we continue to deliver new technologies with the highest level of support."

IBM Tivoli Storage Manager 5.1 will support Overland's enterprise-class Neo Series(TM) libraries, mid-range PowerLoaders and industry-standard autoloaders. These products support a variety of leading technologies including:

- LTO
- DLT8000, SuperDLT
- AIT

"Meeting our customers' differing and rapidly changing storage needs is a priority for us," said Brenda Zawatski, vice president, Tivoli Storage, IBM Software Group. "Overland offers a comprehensive set of solutions that are compatible with IBM Tivoli Storage Manager. Customers need ways to stretch their IT dollars, and the combination of Overland's tape automation solutions with IBM Tivoli Storage Manager provides customers with an easy-to-use, expandable and reliable storage system that protects their investment over the life of the product."

Overland's enterprise libraries provide nonstop operation and expansion on demand, allowing IBM Tivoli Storage Manager customers to build as they grow, while keeping existing libraries functional. High Availability features include component redundancy to avoid a single point of failure, Live Swap(TM) drives and power supplies, as well as critical parts that can be upgraded in the field. Overland's unique SmartScale Storage(R) architecture offers investment protection for upgrading components without replacing an entire tape library.

About Overland

Overland Data is a global supplier of innovative data storage and storage automation solutions for computer networks. The company's reputation for delivering high availability products, as well as its award-winning SmartScale Storage(R) architecture, which set the standard for intelligent automated storage and scalability, has established Overland as a leader in the enterprise and mid-range tape automation market. Overland sells its products worldwide through leading OEMs, commercial distributors, storage integrators and value-added resellers. For more information, visit Overland's Web site at www.overlanddata.com.

Except for the factual statements made herein, the information contained in this news release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current or future prospects, as well as words such as "believe," "intends," "expects," "plans," "anticipates" and variations thereof, identify forward-looking statements, but their absence does not mean that a statement is not forward looking. Such forward-looking statements are not guarantees of performance and the company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include economic conditions and technology spending levels, unexpected shortages of critical components, rescheduling or cancellation of customer orders, loss of a major customer, the timing and market acceptance of new product introductions by the company and its competitors, general competition and price pressures in the marketplace and the company's ability to control costs and expenses. Reference is also made to other factors set forth in the company's filings with the Securities and Exchange Commission, including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the company's Form 10-K for the most recently completed fiscal year. These forward-looking statements speak only as of the date of this release and the company undertakes no obligation to publicly update any forward-looking statements to reflect new information, events or circumstances after the date of this release.

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CONTACT: Overland Data Inc.
Investor Relations:
Cynthia A. Bond / Vernon LoForti, CFO

cbond@overlanddata.com / vloforti@overlanddata.com
858/571-5555
Media:
Brodeur Worldwide
Jamie Cohen, 310/316-9335
jcohen@brodeur.com
www.brodeur.com

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