



Overland Storage Customer Honored in InfoWorld 100

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State of Oregon Disk-Based Backup REO Implementation Named One of the Best IT Projects of 2004

SAN DIEGO, Nov 19, 2004 /PRNewswire-FirstCall via COMTEX/ -- Overland Storage, Inc. (Nasdaq: OVRL), a leading provider of backup and recovery solutions, today announced that one of its customers, the State of Oregon's Department of Consumer and Business Services, has been recognized for implementing one of the 100 most innovative technology projects for 2004 by InfoWorld magazine. InfoWorld editors honored the State of Oregon for its implementation of Overland's REO(TM) disk-based backup and recovery system, which protects mission-critical data for the agency's nine divisions and 17 field offices. West Coast Technology, a Southern California-based value-added reseller, managed the implementation.

"Our goals were to reduce the time required to backup and restore data, while also increasing the reliability of the process," said Ellen Murphy, backup administrator for the Department of Consumer and Business Services. "The REO system does both. It has slashed our backup time from 24 hours to six while delivering near-instantaneous restores. In addition, the reliability of the REO gives us confidence that our backups will be as error-free and complete as possible."

The InfoWorld 100 provides a unique forum where IT managers get the recognition they deserve for smart, successful projects from an audience of their peers. To enter the winners circle, an InfoWorld 100 project must stretch beyond the typical, off-the-shelf solution. As judges, InfoWorld editors have an explicit bias toward multiple technologies used in innovative ways to serve well-defined business goals.

"The InfoWorld 100 recognizes the smartest, most creative, and frankly, coolest IT projects of 2004," said Steve Fox, editor in chief, InfoWorld. "Storage initiatives were a big winner, far outstripping last year's entries, as organizations got serious about business continuity, information lifecycle management, and a host of backup projects."

Oregon's Department of Consumer and Business Services was experiencing explosive data growth -- data had doubled each year for last three years. Weekend backups that were required to ensure business continuity took at least 24 hours to complete, and often longer. The department researched the options of virtual tape solutions or adding another tape library. However, they needed something more flexible that would allow them to meet current and immediate future storage requirements, while taking advantage of newer technologies.

The department decided to augment its existing tape backup operations with a streamlined disk-to-disk (D2D) solution. It selected reseller West Coast Technology and the Overland Storage REO disk-based backup and recovery system. As a high-performance disk-based backup and recovery appliance, the REO significantly increases the speed of full backups over previous methods, while providing near-instantaneous restores of current data. Its ability to handle multiple data streams enables the department to back up all 80 of its servers in less than six hours -- a significant improvement over the 24 hours it took previously. In addition, the department can move the data from the REO to tape without affecting network performance.

"InfoWorld's recognition of Oregon's use of the REO demonstrates the importance of an effective disk-based backup and recovery strategy in today's storage environments," said John Matze, vice president and chief technology officer, Overland Storage. "It's not enough just to be able to back up data or reduce backup windows. An effective strategy must include instantaneous recovery of mission-critical data, which REO accomplishes for Oregon and countless other customers."

For more information on the State of Oregon's use of REO, please visit: http://www.overlandstorage.com/press.nsf/a2deb1a8d57d0324882565f4007ee235/9cb4_00a35f0bcabd88256ef500546ea5!OpenDocument.

About West Coast Technology

West Coast Technology (WCT) is a Southern California-based value-added reseller of data storage solutions. Since 1999, WCT has provided enterprise-class storage solutions for organizations across the country, ranging from Fortune 500 companies to small- and medium-sized businesses. The core products that WCT supports encompass all areas of storage, including primary storage, secondary storage, backup and recovery, disaster recovery and archiving. WCT's solutions have won numerous awards, including CA World's Best of Show, as selected by Computer Reseller News. For more information, visit www.wctstorage.com.

About Overland Storage

For almost 25 years, Overland Storage has delivered world-class data protection solutions designed to ensure business continuity. Focused on backup and recovery, Overland's data protection solutions include the REO(TM) family of disk-based backup and recovery appliances and the award-winning NEO SERIES(R) of tape libraries. Overland sells its products worldwide through leading OEMs, commercial distributors, storage integrators and value-added resellers. For more information, visit Overland's Web site at www.overlandstorage.com.

Except for the factual statements made herein, the information contained in this news release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current prospects, as well as words such as "believe," "intends," "expects," "plans," "anticipates" and variations thereof, identify forward-looking statements, but their absence does not mean that a statement is not forward looking. Such forward-looking statements are not guarantees of performance and the company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include delays, unbudgeted expenses, inefficiencies and production problems that may result from the transition of manufacturing to Sanmina-SCI; difficulty of predicting sales to the company's major OEM customer; worldwide information technology spending levels; unexpected shortages of critical

components; rescheduling or cancellation of customer orders; loss of a major customer; the timing and market acceptance of new product introductions by the company, including the company's new REO products, competitors or licensees of the company; the timing and amount of licensing royalties; general competition and price pressures in the marketplace; the company's ability to control costs and expenses; and general economic conditions. Reference is also made to other factors set forth in the company's filings with the Securities and Exchange Commission, including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the company's Form 10-K for the most recently completed fiscal year. These forward-looking statements speak only as of the date of this release and the company undertakes no obligation to publicly update any forward-looking statements to reflect new information, events or circumstances after the date of this release.

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