



Overland Storage Achieves Optimal Balance of Price and Performance With New ULTAMUS RAID Series of Cost-Effective, High-Capacity Storage

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Industry-leading SAN Storage Leverages SAS Architecture, RAID 6 Data Protection, Snapshots and Innovative DriveAlive Technology While Extending Tiered Storage Offerings

SAN DIEGO, Oct. 18 /PRNewswire-FirstCall/ -- Overland Storage, Inc. (Nasdaq: OVRL) today unveiled its ULTAMUS(TM) RAID family of protected primary storage appliances that meet highly demanding capacity and performance requirements. Ideally suited for small to mid-sized businesses, workgroups and environments with enterprise-level storage needs, ULTAMUS RAID is a robust, affordable alternative to costly, high-end SANs as well as direct-attached and internal server-based storage.

The first models in the ULTAMUS RAID product line are the ULTAMUS RAID 5200, which offers industry-leading rack-space efficiency and a unique blade-based design to support up to 52 SATA drives and 26 TB of storage capacity in a single 4u chassis; and the ULTAMUS RAID 1200, which houses up to 12 Serial ATA (SATA) drives and 6 TB of storage capacity in each compact 2u rack-mountable enclosure. The ULTAMUS RAID family is designed to match the growing performance and capacity requirements of today's mainstream business applications with compelling features, including:

- Serial Attached SCSI (SAS) architecture for high performance;
- Standard RAID levels including RAID 6;
- Multiple 4 Gb Fibre Channel connections;
- DriveAlive(TM) technology for expedited RAID rebuilds;
- Integrated snapshots for point-in-time backup and restores;
- Dynamic capacity expansion;
- Fully redundant, hot swappable components and cableless design.

"ULTAMUS RAID is a logical extension of Overland's tiered storage strategies, giving our mid-range customers powerful yet economical protected storage while leveraging the latest RAID, SAS, hot swap and cableless design," said Christopher Calisi, president and CEO of Overland Storage. "When coupled with Overland's proven REO and NEO backup and recovery appliances, ULTAMUS RAID delivers a highly complementary, scalable data storage and protection choice."

For Prowess Consulting, a Seattle-based developer of customized information management programs for software leaders such as Microsoft, keeping pace with evolving storage demands is an increasingly daunting task. In building capacity-intensive virtual machine-based demos and large volumes of webcasts, Prowess experienced tremendous data growth, which required an additional terabyte of storage capacity every six months. According to Nathan Johnson, IT director of Prowess Consulting, the sheer size and scope of the firm's development projects generated massive amounts of data, requiring an expandable, reliable storage platform. "Overland's ULTAMUS RAID blends advanced functionality, such as snapshots, with economical SATA drives in an easy-to-use appliance that will grow right along with our thriving business," he said. "By consolidating our server storage onto the high-capacity ULTAMUS RAID, we've deployed a 'future proof' solution that protects our overall investment while minimizing costs and administrative overhead."

To that end, Prowess Consulting projects a complete ROI on its ULTAMUS RAID implementation in less than 24 months. Additionally, the company is using ULTAMUS RAID combined with Overland's REO SERIES(R) VTL disk-based backup appliance and a NEO SERIES(R) tape library for end-to-end data protection. "Having the flexibility to store real-time, near-term and archived data in different places based on its critical nature or accessibility produces the ultimate peace of mind," added Johnson.

Overland's ULTAMUS RAID also includes patent-pending DriveAlive technology, which enables the use of high-density storage blade technology. Additionally, this innovative capability can eliminate the need for a full rebuild if a disk drive is inadvertently removed from an active RAID set.

"Mid-range customers are looking for affordable ways to maximize uptime and productivity without incurring significant costs or straining already limited administrative resources," said Brad O'Neill, sr. analyst with Taneja Group. "The ability to offer both space- and cost-efficient RAID storage along with simplified set-up and management is a distinct plus for this market segment."

Availability

Currently the ULTAMUS RAID 5200 is available from Overland partners worldwide. The ULTAMUS RAID 1200 will be available at a later date.

About Overland Storage

Now in its 26th year, Overland Storage is a market leader and innovative provider of simply protected storage solutions -- smart data protection appliances and software modules designed to work together, affordably, to ensure that information is automatically safe, readily available and always there. Overland's award-winning data protection solutions include the ULTAMUS SERIES(TM) of protected primary storage appliances; the REO SERIES(R) of disk-based backup, recovery appliances and VTL; and the NEO SERIES(R) and ARCVault(TM) tape automation solutions. Overland sells its products through leading OEMs, commercial distributors, storage integrators and value-added resellers. For more information, visit Overland's web site at www.overlandstorage.com.

Except for the factual statements made herein, the information contained in this news release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current prospects, as well as words such as "believe," "intends," "estimates," "expects," "projects," "plans," "anticipates" and variations thereof, identify forward-looking statements, but their absence does not mean that a statement is not forward looking. Such forward-looking statements are not guarantees of performance and the company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include risks and uncertainties associated with the company's acquisition of Zetta Systems, Inc., including possible integration difficulties and successful execution of the business plan related to the acquisition; possible delays in new product introductions and shipments by the company including the new ULTAMUS and ARCVault lines, including versions subject to the company's new OEM contracts; possible delays in enhancements to the company's REO line; market acceptance of the company's new product offerings; the timing and market acceptance of new product introductions by competitors; the speed at which HP transitions from the products it currently buys from the company to its next-generation products to be purchased from another vendor; delays, unbudgeted expenses, inefficiencies and production problems that may result from the transition of manufacturing to Sanmina-SCI; worldwide information technology spending levels; unexpected shortages of critical components; rescheduling or cancellation of customer orders; loss of a major customer; the timing and amount of licensing royalties; general competition and price pressures in the marketplace; the company's ability to control costs and expenses; and general economic conditions. Reference is also made to other factors set forth in the company's filings with the Securities and Exchange Commission, including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the company's Form 10-K currently on file with the SEC. These forward-looking statements speak only as of the date of this release and the company undertakes no obligation to update publicly any forward-looking statements to reflect new information, events or circumstances after the date of this release.

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