



## **Overland Storage Ships More Than 1,500 ARCvault Products to Speed Adoption of High-Capacity, Affordable Tape Automation**

December 13, 2006

### **New Autoloaders and Small Tape Libraries Gain Continuing Market Traction as SMB Customers Leverage 50 Percent More Capacity at a More Affordable Cost per Gigabyte**

SAN DIEGO, Dec. 13 /PRNewswire-FirstCall/ -- Overland Storage, Inc. (Nasdaq: OVRL), a leading provider of tape- and disk-based backup and recovery solutions, has shipped more than 1,500 ARCvault SERIES(TM) tape libraries and autoloaders to cost effectively and easily backup and archive large amounts of data. Ideally suited for small or medium-sized businesses as well as remote offices of larger organizations, the ARCvault family combines high-capacity, affordable storage with unsurpassed simplicity to reduce overall data protection costs and complexities.

Introduced in July, the ARCvault 12 autoloader and ARCvault 24 rack-optimized tape library are gaining substantial market traction where capacity, simplicity and affordability are key. The series provides up to 19.2 TB of storage -- 50 percent more capacity at up to 30 percent lower cost per gigabyte than competing products. Additionally, the ARCvault series supports industry-leading features often found in higher-end and more expensive tape libraries, including touch-screen, front-panel configuration; web-based remote management; automated backup and archival; removable cartridge magazines and barcode support for enhanced media management.

"The ARCvault family addresses ever-increasing data protection requirements by blending high-capacity and unsurpassed simplicity to deliver the best overall value for entry-level tape automation," said Peri Grover, director of product management at Overland Storage. "As a result, early ARCvault adoption has surpassed our expectations with deployments continuing to accelerate among organizations seeking highly effective and more affordable backup and archival."

ARCvault integrates seamlessly into existing backup environments and can be easily deployed as part of a disk-to-disk-to-tape (D2D2T) solution. Many SMBs are looking for more comprehensive data protection including both disk and tape but have found the combined solutions too costly to implement. Overland's ARCvault, however, removes price and performance barriers, enabling IT managers to deploy a tiered storage approach for optimum data protection. The combination of ARCvault with Overland's REO SERIES(TM) disk-based VTL backup and recovery appliance gives organizations of all sizes a highly effective D2D2T strategy.

"With solid features and competitive differentiators, ARCvault is fulfilling the need for high capacity, cost-effective and easy-to-use tape automation for backup and archival of critical data," said Brian Garrett, industry analyst for the Enterprise Strategy Group.

Both ARCvault 12 and ARCvault 24 offer support for industry-leading LTO-2 and LTO-3 tape drive technologies in a space- and cost-saving 2u form factor. For users with higher performance requirements, the ARCvault 24 library supports dual LTO tape drives. Unlike competitive products that only support single tape drives, the ARCvault 24 is capable of delivering up to 50 percent faster data transfer rates. This advanced functionality combined with ARCvault's capacity advantage is driving worldwide adoption for a variety of backup and archive applications.

The ARCvault family as well as Overland's REO SERIES are available through Overland's partners worldwide.

#### About Overland Storage

Now in its 26th year, Overland Storage is a market leader and innovative provider of simply protected storage solutions -- smart data protection appliances and software modules designed to work together, affordably, to ensure that information is automatically safe, readily available and always there. Overland's award-winning data protection solutions include the REO SERIES(R) of disk-based backup, recovery and VTL appliances; and the NEO SERIES(R) and ARCvault(TM) SERIES tape automation solutions. Overland sells its products through leading OEMs, commercial distributors, storage integrators and value-added resellers. For more information, visit Overland's web site at [www.overlandstorage.com](http://www.overlandstorage.com).

Except for the factual statements made herein, the information contained in this news release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current prospects, as well as words such as "believe," "intends," "estimates," "expects," "projects," "plans," "anticipates" and variations thereof, identify forward-looking statements, but their absence does not mean that a statement is not forward looking. Such forward-looking statements are not guarantees of performance and the company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include risks and uncertainties associated with the company's acquisition of Zetta Systems, Inc., including possible integration difficulties and successful execution of the business plan related to the acquisition; possible delays in new product introductions and shipments by the company including the new ULTAMUS and ARCvault lines, including versions subject to the company's new OEM contracts; possible delays in enhancements to the company's REO line; market acceptance of the company's new product offerings; the timing and market acceptance of new product introductions by competitors; the speed at which HP transitions from the products it currently buys from the company to its next-generation products to be purchased from another vendor; delays, unbudgeted expenses, inefficiencies and production problems that may result from the transition of manufacturing to Sanmina-SCI; worldwide information technology spending levels; unexpected shortages of critical components; rescheduling or cancellation of customer orders; loss of a major customer; the timing and amount of licensing royalties; general competition and price pressures in the marketplace; the company's ability to control costs and expenses; and general economic conditions. Reference is also made to other factors set forth in the company's filings with the Securities and Exchange Commission, including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the company's Form 10-K currently on file with the SEC. These forward-looking statements speak only as of the date of this release and the company undertakes no obligation to update publicly any forward-looking statements to reflect new information, events or

circumstances after the date of this release.

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SOURCE Overland Storage, Inc. 12/13/2006

CONTACT: Sue Hetzel of HetzelMeade Communications, +1-760-434-9927,  
sue@hetzelmeade.com, for Overland Storage, Inc.  
Web site: <http://www.overlandstorage.com>  
(OVRL)

5039 12/13/2006 07:30 EST <http://www.prnewswire.com>