

## Overland Storage Wins 'Best of Show' End-User Innovation Award at Data Protection Summit With REO/NEO D2D2T for SkyWest Airlines

March 15, 2007

## Largest Regional Airline Deploys REO Disk-Based Backup and Recovery VTL and NEO Tape Library to Reduce Backup Times and Administrative Overhead by 80 Percent

SAN DIEGO, March 15, 2007 /PRNewswire-FirstCall via COMTEX News Network/ -- Overland Storage, Inc. (Nasdaq: OVRL) today announced it has received a "Best of Show" award for Most Innovative End-User Solution at the 2007 Data Protection Summit, the nation's only conference dedicated entirely to keeping data safe, secure and private. SkyWest Airlines, the nation's largest regional carrier, was recognized for its highly effective and innovative disk-to-disk-to-tape (D2D2T) deployment of Overland's REO and NEO disk- and tape-based appliances.

For SkyWest, continuous business growth created a rapid rise in data protection requirements, which led to a thorough investigation of different technologies before selecting Overland's best-of-class D2D2T solutions. In improving storage reliability and data recovery, SkyWest deployed a complementary REO SERIES 9000 disk-based backup and recovery VTL appliance and a NEO SERIES 2000 mid-range tape library. The airline takes advantage of REO's flexible VTL configuration in conjunction with the expandable NEO tape library to reduce backup times and administrative overhead by more than 80 percent.

According to Michael Kerman, vice president and chief strategy officer of Overland Storage, SkyWest Airlines epitomizes data protection excellence because the company is committed to investing in leading-edge technologies that help safeguard crucial data. "We are thrilled to be recognized by the Data Protection Summit for our role in SkyWest's acclaimed D2D2T solution," he says. "Overland applauds this fast-growing airline for its ongoing focus on data protection best practices."

The Data Protection Summit, which is being held this week in Irvine, Calif., has assembled industry leaders to discuss the most effective technologies and methodologies for protecting data, taking into consideration cost, business value, restoration time and effort as well as use of critical computing resources. "The Data Protection Summit Innovation Award for End-User Solution recognizes a premier company whose products and services truly made a difference for a specific customer environment," said Jay Kramer, chairperson of the Data Protection Summit's awards committee. "Overland Storage deserves recognition for truly making a difference in the data protection strategy of SkyWest Airlines with an impressive D2D2T solution."

As part of the Data Protection Summit program, Michael Kerman is sharing highlights of the SkyWest Airlines' D2D2T deployment during a presentation entitled "Best Practices for Highly Effective Disk-Based Backup and Recovery." This presentation is part of a special open tutorial, "Developing a Data Protection Plan for Your Organization," that takes place on Thursday, March 15th from 2:00 to 5:00 p.m.

## About Data Protection Summit

The 1st annual Data Protection Summit is designed to provide attendees with practical information on the current state of data protection. The Summit will include half-day tutorials on data security, compliance, mobile security, and legal issues and privacy; presentations on security, privacy, and data protection; and keynotes and panel discussions by industry luminaries. The Summit is open to everyone involved in the design, development, integration, marketing, use, or support of products, hardware, or software related to data protection. For more information, visit www.dataprotectionsummit.com.

## **About Overland Storage**

Now in its 26th year, Overland Storage is a market leader and innovative provider of simply protected storage solutions -- smart data protection appliances and software modules designed to work together, affordably, to ensure that information is automatically safe, readily available and always there. Overland's award-winning data protection solutions include the ULTAMUS SERIES(TM) of protected primary storage appliances; the REO SERIES(R) of disk-based backup, recovery and VTL appliances; and the NEO SERIES(R) and ARCvault(TM) tape automation solutions. Overland sells its products through leading OEMs, commercial distributors, storage integrators and value-added resellers. For more information, visit Overland's web site at www.overlandstorage.com.

Except for the factual statements made herein, the information contained in this news release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current prospects, as well as words such as "believe," "intends," "estimates," expects," "projects," plans," "anticipates" and variations thereof, identify forward-looking statements, but their absence does not mean that a statement is not forward looking. Such forward-looking statements are not guarantees of performance and the company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include risks and uncertainties associated with the company's acquisition of Zetta Systems, Inc., including possible integration difficulties and successful execution of the business plan related to the acquisition; possible delays in new product introductions and shipments by the company including the new ULTAMUS and ARCvault lines, including versions subject to the company's new OEM contracts; possible delays in enhancements to the company's REO line; market acceptance of the company's new product offerings; the timing and market acceptance of new product introductions by competitors; the speed at which HP transitions from the products it currently buys from the company to its next-generation products to be purchased from another vendor; delays, unbudgeted expenses, inefficiencies and production problems that may result from the transition of manufacturing to Sanmina-SCI; worldwide information technology spending levels; unexpected shortages of critical components; rescheduling or cancellation of customer orders; loss of a major customer; the timing and amount of licensing royalties; general competition and price

pressures in the marketplace; the company's ability to control costs and expenses; and general economic conditions. Reference is also made to other factors set forth in the company's filings with the Securities and Exchange Commission, including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the company's Form 10-K currently on file with the SEC. These forward-looking statements speak only as of the date of this release and the company undertakes no obligation to update publicly any forward-looking statements to reflect new information, events or circumstances after the date of this release.

Overland, Overland Storage, ARCvault SERIES, ULTAMUS SERIES, REO SERIES, NEO SERIES and PROTECTION OS are trademarks or registered trademarks of Overland Storage, Inc.

SOURCE Overland Storage, Inc.

Sue Hetzel, HetzelMeade Communications, +1-760-434-9927, sue@hetzelmeade.com, for Overland Storage

http://www.dataprotectionsummit.com