# Overland Storage Unveils ARCvault 48 Tape Library to Set the Standard for High-Capacity, Affordable SMB Data Backup, Recovery and Archival

April 16, 2007

**Latest Addition to ARCvault Family Delivers 25 Percent More Capacity Than Competing Products While Simplifying Data Backup and Tiered Data Protection**

SAN DIEGO, Storage Networking World, Booth #G16, April 16 /PRNewswire-FirstCall/ -- Overland Storage, Inc. (Nasdaq: OVRL), a leading provider of tape- and disk-based backup and recovery solutions, has announced ARCvault(TM) 48, the latest addition to its ARCvault family of highly affordable tape automation solutions that maximize capacity while minimizing the use of costly rack space. Designed for mid-range backup, recovery and archive applications, ARCvault 48 supports up to 38 TBs of storage in a compact 4u form factor-delivering up to 25 percent more capacity at a lower price point than competing products.

ARCvault 48 is ideally suited for companies seeking high-capacity, low-cost tape storage as a complement to current or planned disk-based data protection or tiered storage solutions. The library features 48 cartridge slots, up to four LTO-3 tape drives and simplified SCSI and Fibre Channel connectivity. In addition, the new ARCvault model also supports library partitioning, enabling use of the library across multiple platforms and applications for increased efficiencies and reduced cost of ownership. ARCvault 48 builds on the success of ARCvault 12 and ARCvault 24 tape automation products, which continue to gain substantial market traction since their introduction in July 2006. All ARCvault family members share industry-leading capabilities that lower cost of ownership and administrative overhead, including:

- Touch-screen front panel for user-friendly set-up and configuration;
- Standard remote management for increased operational efficiencies;
- Automatic Drive Interface (ADI) for simplified connectivity;
- Removable magazines and interchangeable tape drives across all ARCvault models;
- Standard bar code management for faster data access;
- Upgradeable capacity and performance for increased investment protection.

According to Michael Kerman, vice president and chief strategy officer for Overland Storage, the capacity and affordability of ARCvault 48 makes it an ideal solution for organizations looking to reduce the cost and complexity of achieving world-class data protection. "ARCvault 48 enables customers to span capacity up to 38 TBs to meet ever-increasing backup, recovery and archive needs," he says. "In addition, the ARCvault family is a natural complement to Overland's ULTAMUS RAID and REO product families, providing affordable, hassle-free data protection across storage tiers."

For Lonnie Phillips, engineering infrastructure manager for the Information and Technologies Group at ST Microelectronics, the fifth largest semiconductor company in the world, ARCvault 48 is a compelling choice for meeting growing data protection demands at small and mid-sized design centers throughout North America. Additionally, the product's small form factor makes it an excellent candidate for accommodating rapid technology deployments involving joint projects on customer premises where space is a premium.

"We are quite impressed that ARCvault 48 packs so much capacity into a compact 4u form factor that can scale easily to support four tape drives," he says. "The price for the amount of capacity provided is unbeatable and value-added features, including Overland's patented mailslot design, remote management and library partitioning give us greater functionality without sacrificing ease of use." In particular, Phillips anticipates that partitioning support will yield substantial cost and administrative savings by enabling the company to allocate its library investment across multiple applications and departments.

"Customers continue to look for high-capacity, low-cost tape libraries to safeguard their growing data-storage requirements" said Robert Amatruda, research director, tape and removable storage, for IDC. "Overland's ARCvault family of tape libraries is an attractive choice, especially with the ability to integrate with its REO disk-based solutions that enable better backup and restore performance."

Availability and Pricing

ARCvault 48 is now available from Overland partners worldwide for a starting MSRP of $13,500.

About Overland Storage

Now in its 26th year, Overland Storage is a market leader and innovative provider of simply protected storage solutions -- smart data protection appliances and software modules designed to work together, affordably, to ensure that information is automatically safe, readily available and always there. Overland's award-winning data protection solutions include the ULTAMUS(TM) RAID SERIES of affordable, high-capacity storage; REO SERIES(R) of disk-based backup, recovery and VTL appliances; and the NEO SERIES(R) and ARCvault(TM) SERIES tape automation solutions. Overland sells its products through leading OEMs, commercial distributors, storage integrators and value-added resellers. For more information, visit Overland's web site at www.overlandstorage.com.

Except for the factual statements made herein, the information contained in this news release consists of forward-looking statements that involve risks, uncertainties and assumptions that are difficult to predict. Words and expressions reflecting optimism and satisfaction with current prospects, as well as words such as "believe," "intends," "estimates," expects," "projects," "plans," "anticipates" and variations thereof, identify forward-looking statements, but their absence does not mean that a statement is not forward looking. Such forward-looking statements are not guarantees of

performance and the company's actual results could differ materially from those contained in such statements. Factors that could cause or contribute to such differences include risks and uncertainties associated with the company's acquisition of Zetta Systems, Inc., including possible integration difficulties and successful execution of the business plan related to the acquisition; possible delays in new product introductions and shipments by the company including the new ULTAMUS and ARCvault lines, including versions subject to the company's new OEM contracts; possible delays in enhancements to the company's REO line; market acceptance of the company's new product offerings; the timing and market acceptance of new product introductions by competitors; the speed at which HP transitions from the products it currently buys from the company to its next-generation products to be purchased from another vendor; delays, unbudgeted expenses, inefficiencies and production problems that may result from the transition of manufacturing to Sanmina-SCI; worldwide information technology spending levels; unexpected shortages of critical components; rescheduling or cancellation of customer orders; loss of a major customer; the timing and amount of licensing royalties; general competition and price pressures in the marketplace; the company's ability to control costs and expenses; and general economic conditions. Reference is also made to other factors set forth in the company's filings with the Securities and Exchange Commission, including the "Risk Factors," "Management's Discussion and Analysis" and other sections of the company's Form 10-K currently on file with the SEC. These forward-looking statements speak only as of the date of this release and the company undertakes no obligation to update publicly any forward-looking statements to reflect new information, events or circumstances after the date of this release.

Overland, Overland Storage, ARCvault SERIES, ULTAMUS SERIES, REO SERIES, NEO SERIES and PROTECTION OS are trademarks or registered trademarks of Overland Storage, Inc.

SOURCE Overland Storage, Inc.
04/16/2007
CONTACT: Sue Hetzel of HetzelMeade Communications, +1-760-434-9927,
sue@hetzelmeade.com, for Overland Storage, Inc.
Web site: http://www.overlandstorage.com
(OVRL)


6106 04/16/2007 07:30 EDT http://www.prnewswire.com